# Visit our new store in Proctors Arcade

**432 State Street** Schenectady, NY 12305 (518) 374-7433

Years servicing Capital Region schools!

> rent online: hermiesmusic.com

## **CHOOSE AN INSTRUMENT**

				INITIAL PAYMENT	L
Type A Instrument	'S		<b>Beginner Special</b>	4-MONTH \$	
☐ Flute	☐ ¼ Violin	☐ 11" Viola		RENTAL:	
Clarinet	☐ ½ Violin	☐ 12" Viola	<b>\$15.00</b>	FOR PURCHASE:	
Trumpet	☐ ¾ Violin	☐ 13" Viola	4-month	Lesson Book	
☐ Trombone ☐ Bell Kit	☐ Full Violin	☐ 14" Viola	remtal	☐ Accent on Achievement☐ Percussion	\$9.71 \$12.95
\$32.00 regular mo	onthly rate, plus \$	4.00 repair protection f	ee, and \$2.88 tax.	☐ Breeze Easy ☐ Essential Elements	\$8.63 \$11.86
Type B Instrument	s	□ ½ Cello	Beginner Special	☐ Percussion	<sup>\$</sup> 19.42
72	☐ 15" Viola	☐ ¼ Cello		☐ Making Music Matter	\$ 12.91 \$ 0.71
Alto Sax	☐ 15½ "Viol	la 🔲 ½ Cello	\$45.00	☐ Measures of Success ☐ Percussion	\$9.71 \$12.95
Combination	☐ 16" Viola	□ ¾ Cello	4-month	Musical Magic	\$ 7.51
Percussion Kit	☐ 16½ " Viol	la 🔲 Full Cello	remtal	Standard of Excellence	\$ 7.51
			104.104	☐ Standard of Exc. Enhanced	¢ = = 0 4
\$48.00 regular mo	nthly rate, plus \$	4.00 repair protection f	ee, and \$4.16 tax.	☐ Tradition of Excellence	\$11.82
Type C Instrumen	ts		<b>Beginner Special</b>	☐ Percussion	<sup>\$</sup> 14.58
☐ Oboe		String Bass	000 00	☐ Music Stand	<sup>\$</sup> 12.00
Tenor Sax	☐ <sup>1</sup> /ℓ	String Bass	\$69.00	☐ Care Kit	\$12.00
French Horn			4-month		
■ Baritone			remtal	Total Due: \$	
				purchases	
\$50.00 regular mo	nthly rate, plus \$	5.00 repair protection fo	ee, and \$4.40 tax.		tax included)



## **COMPLETE INFORMATION BELOW** (Please Print)

Father/ Guardian			Date of Birth
Mother/ Guardian			
Mailing Address			
City	State	Zip	Other Phone # □ Cell □ Work ()
E-mail address:			Have you rented from us before? ☐ YES ☐ NO
CHILD'S NAME (First & Last)			SCHOOL
EMPLOYER Father/ Guardian		Mother/ G	uardian
CREDIT CARD INFORMATION: □ Vi	sa 🗖 Maste	er Card 🚨 Ame	erican Express Discover cvv
Name on card		Card #	Exp
☐ Use My Card for the Total Initial Paym	ent	☐ Use My Card	for the Monthly Rental

#### SIGN RENTAL AGREEMENT

I have read all of the conditions on the front and back of this agreement and agree to all terms and conditions. I hereby authorize Hermie's Music to investigate my credit standing.

Mother/ Guardian	Father/Guardian	
Monet/ Chardian	ramer/Canarolan	

#### TERMS OF AGREEMENT

- 1. Hermie's Music Store is located in Proctors Arcade at 432 State Street in Schenectady, N.Y. The instrument you are renting is the sole property of Hermie's Music Store. You may not sell it or move it to another state. You must notify the company of any change of address or phone number. An instrument is rented on a monthly basis at the rates indicated on the front of this agreement.
- 2. You will receive a coupon booklet with the monthly payment and due date listed on each coupon or a letter notifying you of the beginning of monthly credit card charges, if you selected that option. All rental payments are due in advance. There are no refunds on rental monies paid. A payment is considered late if not received within 10 days of the due date. A \$5.00 late fee notification charge will be assessed on each late notice mailed. This agreement may be terminated if payments are more than 60 days overdue, at which point the instrument must be returned immediately. If an account is turned over to a collection agency you will be responsible for collection costs.
- 3. In the event that the rental payments fall 30 days behind, we reserve the right to charge overdue payments (including late fees) to your credit card using information provided in this agreement or given to us over the phone at any time during your rental.
- 4. The instrument you are renting is not for sale, however all of your rental payments may be applied toward the purchase of a new or used instrument of the same type. Title and Right of Possession of the rented instrument shall always remain with the Hermie's Music Store. You may exchange it for another instrument, subject to availability, at any time, as long as your rental payments are current. If you file for bankruptcy, the instrument must be returned or your rental obligation satisfied, as the instrument is the property of Hermie's Music Store.
- 5. **String Instruments:** When your child is ready for a full-size instrument, all of your rental payments may be applied toward the purchase of a new instrument or you may continue renting a used full sized instrument. (We do not sell used instruments or fractional size instruments.) Payment of the balance may be made in twelve monthly installments. If the balance is less than \$350.00, it will be paid in monthly installments of \$30.00 plus tax and optional repair protection. The actual price of new full-sized instruments cannot be anticipated, but current examples of prices are (for student models with natural hair bows): Violin \$895.00 & up, Viola \$1,095.00 & up, Student Cello \$1,295.00, Intermediate Cello \$1,995.00 & up, Student String Bass \$2,175.00 & up. **Band Instruments:** When the total of your rental payments is nearing the cost of a new student-level instrument, our office will attempt to contact you to let you know what your purchase options are. You are under no obligation to purchase an instrument and may simply rent until you decide to return. While actual prices of instruments at the time of purchase cannot be anticipated, examples of current instrument prices are listed below.
- 6. The company may repossess an instrument if there is any charge that is 60 days in arrears. Repossession terminates this agreement but does not relieve you of charges incurred before or after repossession (including legal fees).
- 7. The renter retains the right to terminate this agreement at any time by returning the instrument to the company. If returned, all payments made shall be considered rental. You are responsible for an instrument until it is returned to our place of business. Phone Hermie's Music Store to return the instrument.
- 8. The company reserves the right to refuse to rent an instrument based on the results of a credit investigation or a previous rental.
- 9. All repairs must be made by Hermie's Music Store or one of its affiliates. The company does not provide replacement mouthpieces, reeds, swabs, straps, grease, oil, drumsticks, or other expendables. Nor does the company restore appearance or refinish scratches that do not affect the performance of an instrument. The company will pay for all repairs as long as your monthly rental and optional repair/maintenance payments are up to date. If the account falls behind, you will be responsible for the overdue payments and the cost of the repairs. If you opt not to have repair/maintenance protection, you must check the following box and place your initials in the space provided. 

  I do not wish to have repair/maintenance protection and understand that I will assume full responsibility for any repairs the instrument may need or the complete replacement cost of the instrument should it be damaged beyond repair. \_\_\_\_\_ (initials) The company will not cover repairs due to malicious damage.
- 10. The company has the right to pick up the instrument at school at six month intervals to provide adjustments. Permission of the renter is not required for this service.

### AFTER THE STARTER RENTAL

- 1. A renter may return an instrument and terminate this agreement at any time.
- 2. A renter may rent on a month-to-month basis. All of these rental payments may be applied toward the purchase of an instrument of the same type. See the terms above.

NEW INSTRUMENTS						
instruments below show the current retail and cash prices	RETAIL	CASH				
FLUTE: Foreign made	\$879.00	\$ 483.00				
FLUTE: U.S. made	1,091.00	600.00				
CLARINET: Foreign made	939.00	516.00				
CLARINET: U.S. made	1,208.00	664.00				
ALTO SAX	1,499.00	824.00				
TRUMPET: Foreign made	1,169.00	643.00				
TRUMPET: U.S. made	1,274.00	700.00				
TROMBONE: Foreign made	1,229.00	676.00				
TROMBONE: U.S. made	1,307.00	719.00				
BELL KIT	425.00	234.00				
COMBO PERCUSSION KIT	693.00	381.00				
(prices will be higher for instruments from some manufacturers)		_				
We rent and sell instruments made by:						
KING Holton ® Vito ® EASTMAN	8 Gemei	inhardt®				
Bach SELMER JUPITER CONN Armstron	<b>Cannonball</b> ®					
USED INSTRUMENTS ARE AVAILABLE AT REDUCED PRICES						

#### **BAND INSTRUMENTS:**

Convert to purchase an instrument by June 2019 and save **40% OFF** the balance due, after your rental credit is applied.

Convert to purchase an instrument by January 2020 and save **25% OFF** the balance due, after your rental credit is applied.

Convert to purchase an instrument after January 2020 and save 10% OFF the balance due, after your rental credit is applied.

#### **BUY NOW AND SAVE!**

Cash prices to the left show savings of 45% if you purchase now.

This offer is valid thru 10/31/18